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Vectra announces 104% growth in annual recurring revenue during 2018

Vectra today announced that it grew annual recurring revenue in 2018 by 104%, compared to 2017.

During the second half of 2018, Vectra announced an important technology partnership and AI product integration with Microsoft Azure to protect enterprise customers in the cloud. Vectra also appointed two senior executives to drive global expansion and was honored with significant industry recognition from leading global organizations and analyst firms.

Additionally, Vectra introduced Cognito Recall, the industry's first network-focused threat-hunting and incident-response product. A comprehensive source of enriched metadata, Cognito Recall empowers security analysts to conduct conclusive incident investigations and perform Al-assisted threat hunting.

"Vectra continues to drive triple-digit revenue growth," said Hitesh Sheth, president and CEO of Vectra. "And our customer growth, expansion of the Cognito platform, technology integrations, and industry recognition demonstrate that we are leading the transformation of cybersecurity using AI."

Second-half 2018 highlights

From July through December 2018, major accomplishments and drivers to the Vectra business have included:

- A technology integration with Microsoft Azure. The Cognito platform detects hidden cyberattackers
 in native Microsoft Azure cloud environments with virtual sensors running in Azure that integrate
 with the Azure Virtual Network Terminal Access Point (TAP). This integration enables Vectra to
 provide complete cyberattack visibility without requiring agents into enterprise network traffic
 and Azure cloud workloads.
- Bolton NHS Foundation Trust selected the Cognito threat-detection and response platform from Vectra to expose hidden attackers inside its network. The Cognito platform utilizes AI and alwayslearning threat behavior models to mitigate security risks that could impact clinical care, operations and patient safety.
- Expansion of its leadership team with the appointment of two senior executives. Jennifer Wang is
 vice president of customer success, leading the effort to strategically align and expand the Vectra
 customer success team as the company grows across the international marketplace. As vice
 president of human resources, Aaron Bean is responsible for all aspects of HR leadership at Vectra
 and directs the HR team worldwide, focusing on the attraction, development and retention of talent
 at all levels of the organization.

Industry recognition

- Ranked 116th on Deloitte's Technology Fast 500[™], a ranking of the 500 fastest-growing technology, media, telecommunications, life sciences and energy tech companies in North America. Vectra grew 1,099 percent from 2014 to 2017.
- Named a Red Herring 2018 Top 100 Global company in recognition of leadingprivate companies from North America, Europe, and Asia. Companies on the Red Herring Top 100 list are chosen based on technological innovation, financial performance, business strategy, and market penetration.
- Positioned by Enterprise Management Associates (EMA) as a Value Leader and Technology Innovator
 in its report, "EMA Radar for Network-Based Security Analytics." Vectra was recognized for its
 industry-leading Cognito platform, which enables security operations teams to detect cyberthreats
 in real time and perform Al-assisted threat hunting.
- Presented with the 2018 Visionary Innovation Leadership Award for internet-of-things (IoT)
 cybersecurity by the growth partnership firm of Frost & Sullivan. The awardwas presented to Vectra
 as a result of independent research and in-depth analysis by Frost & Sullivan.
- Recognized as an IDC Innovator by International Data Corp. for integrating network threat-detection
 and response into virtualized environments, endpoint detection and response (EDR), security
 information and event management (SIEM), and other security ecosystem defenses to provide
 automated detection and containment.

Cognito Detect and its Al counterpart, Cognito Recall, are cornerstones of the Cognito platform. Cognito Detect automates the real-time detection of hidden attackers while giving Cognito Recall a logical starting point to respond by using Al-assisted threat hunting and conducting conclusive incident investigations.



Vectra Al Recognized on the First-Ever CRN Al 100 List

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静岡県西部に事 業展開する「遠 鉄グループ」 Vectra AIのNDR を採用

静岡県浜松市を中心に鉄道やバスなどの運輸を中心に鉄から総合生活産業と対がの場合と活産業とがグルク全体のネットワークをサーフをは、AIのNDR (ネットワーク検知・対を採用した。)

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Vectra AI Named to CRN's 2024 Security 100 List

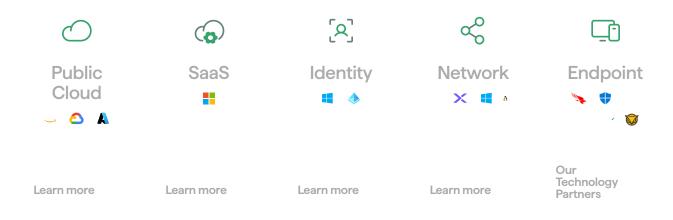
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Al Platform

Vectra Al Platform

The integrated signal for extended detection and response (XDR)

Detect - Prioritize - Investigate - Respond





Managed Extended Detection & Response Services

Learn more

Explore the Platform



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Platform	Use Cases	Hybrid Attack Types	Industries	Customers	Partners
Public Cloud	SOC MODERNIZATION	Account Takeover	Critical National Infrastructure	Customer Stories	Become a Partner
SaaS	EDR Extension	Advanced	Energy & Utilities	Support Hub Knowledge Center	Partner Overview
Identity	IDS Replacement	Persistent Threats	Finance		MSSPs
Network	PCAP Replacement	Data Breach	Government/Federal	J	Technology
Endpoint Managed Extended Detection & Response Services	SIEM Optimization	Nation State Attacks	Healthcare	Product Releases Professional Services Managed Extended Detection & Response Services	Partners VARs & Distributor
	Signature + Al-driven Detection	Ransomware			Partner Portal Login
		Supply Chain	Manufacturing		
See our Integrations	CYBER RESILIENCE	Attacks	Pharmaceutical &		
	Cloud Identity		medical		Company
Our Al	Protection Cloud Control Plane Protection Cloud Posture Improvement	Hybrid Attacks Progressions	Real Estate	Research &	About Us
Vectra Al Detections			Retail & Wholesale		Leadership
		Zero-day Exploit Telecom Spear Phishing		Insignts	Board of Directors
				Resources	Investors
Product in		MFA Bypass		Dless	Blog
Action	RISK MANAGEMENT	Credential Stuffing		Blog	Careers
Vectra Al Platform Video Demo	OT Environment Risk	Sunburst		Resource Center Events and Webinars	Careers
Vectra Al Platform	Critical Infrastructure Risk	Live off the Land			
Stop a hybrid attack tour	Remote Workforce Risk				
Stop a ransomware tour	See all Use Cases				
Stop an AWS attack					